



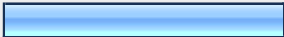


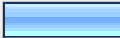


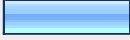
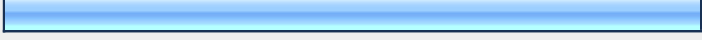

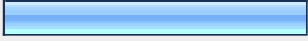
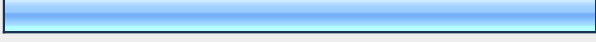



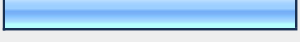
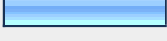
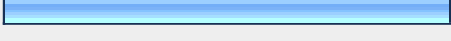

2008 HEALTH POLICY SURVEY


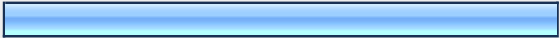

1. Do you feel that your current practice is viable and will remain so for the next 3 years?			
		Response Percent	Response Count
Yes		86.8%	230
No		3.0%	8
Unsure		10.2%	27
		Comments	33
		answered question	265
		skipped question	0

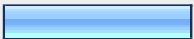
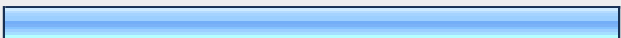
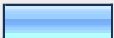
2. What is the organizational structure of your practice? (please check all that apply)			
		Response Percent	Response Count
Private practice, urology solo		25.3%	67
Private practice, urology group or network		30.6%	81
Private practice, multi-specialty group		14.7%	39
Straight salary (academic, military, VA)		12.5%	33
HMO staff (salary plus incentives)		12.8%	34
Other (please specify)		7.5%	20
		answered question	265
		skipped question	0

3. Have you (or the practice) made cuts in Admin or Clerical staff in the past year?			Response Percent	Response Count
Yes, Administrative			10.6%	28
Yes, Clerical			13.6%	36
No			77.0%	204
Not Applicable			4.2%	11
			<i>answered question</i>	265
			<i>skipped question</i>	0

4. Do you (or the practice) plan to add any non-physician providers (Physician Assistants or Nurse Practitioners) in the next 12 months?			Response Percent	Response Count
Yes			33.2%	88
No			65.3%	173
NA			1.5%	4
			<i>answered question</i>	265
			<i>skipped question</i>	0

5. Are you looking for a partner?			Response Percent	Response Count
Yes, within a year			32.1%	85
Yes, 2-5 years			17.7%	47
Not at this time			49.1%	130
NA			1.1%	3
			Comments	23
			<i>answered question</i>	265
			<i>skipped question</i>	0

6. Are you considering a salaried position?				
			Response Percent	Response Count
Yes			25.7%	68
No			61.1%	162
Maybe			13.2%	35
Comments				28
answered question				265
skipped question				0


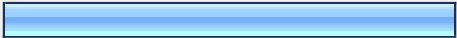
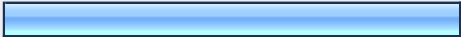
7. Have you merged or are you considering merging with another Urology practice?				
			Response Percent	Response Count
Yes			20.4%	54
No			67.9%	180
NA			11.7%	31
Comments				20
answered question				265
skipped question				0

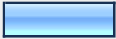


8. If you have just merged, how many total Urologists are now in the practice?			Response Count
			25
answered question			25
skipped question			240


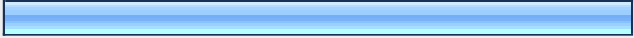

9. If you are planning to merge, how many practices are involved?		
		Response Count
		34
	<i>answered question</i>	34
	<i>skipped question</i>	231

10. Why did you merge or plan to merge?		
		Response Count
		60
	<i>answered question</i>	60
	<i>skipped question</i>	205




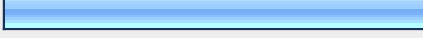
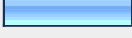
11. Do you now participate in imaging center partnerships or anticipate joining/creating one in the next 1-2 years?			
		Response Percent	Response Count
Yes, now		10.2%	26
Yes, plan to join		7.9%	20
No		74.8%	190
NA		7.5%	19
Comments			10
	<i>answered question</i>		254
	<i>skipped question</i>		11

12. Have you had to drop participation in pathology partnerships after the CMS ruling was issued?			Response Percent	Response Count
Yes			0.4%	1
No			49.6%	126
NA			50.4%	128
			Comments	2
			answered question	254
			skipped question	11



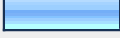
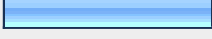
13. Have you had to restructure other partnerships because of similar CMS and Stark III rulings?			Response Percent	Response Count
Yes			11.9%	30
No			49.2%	124
NA			39.3%	99
			Comments	14
			answered question	252
			skipped question	13

14. Have you or are you adding ancillary services such IMRT, etc?			Response Percent	Response Count
Yes			12.2%	31
No			69.3%	176
NA			18.9%	48
			Which services? (please specify)	30
			answered question	254
			skipped question	11

15. Do you have any private contracts affected by Pay for Performance? Do you see this as an issue for the near future?

		Response Percent	Response Count
Yes on both		7.9%	20
Yes contracts but not an issue		3.2%	8
No on both		29.0%	73
No contracts but yes an issue		46.4%	117
NA		13.9%	35
Comments			8
<i>answered question</i>			252
<i>skipped question</i>			13

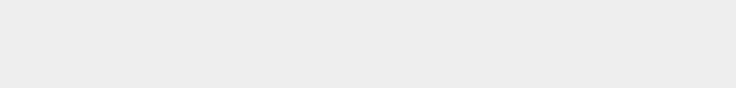
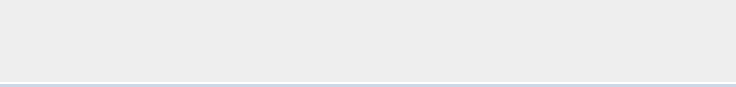
16. Are drugs administered in the office profitable?

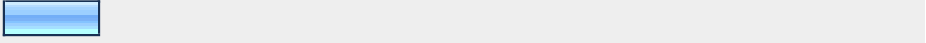
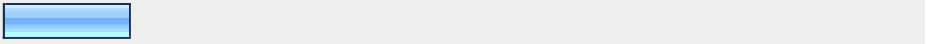
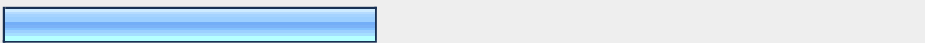
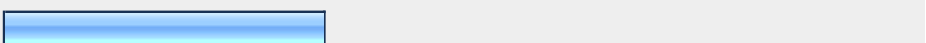
		Response Percent	Response Count
Yes		10.6%	27
No		54.3%	138
Unsure		12.6%	32
NA		22.8%	58
Comments			13
<i>answered question</i>			254
<i>skipped question</i>			11

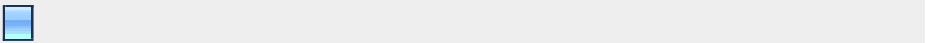
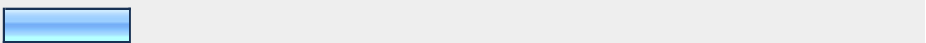
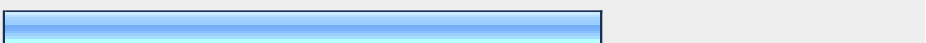
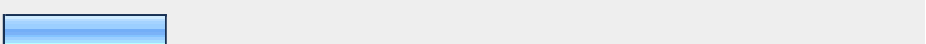
17. Do you plan to continue offering drugs purchased by you and administered in your office?				
			Response Percent	Response Count
Yes			44.2%	111
No			13.1%	33
Unsure			17.5%	44
NA			25.5%	64
			answered question	251
			skipped question	14



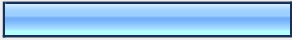

18. Do you plan to change your Medicare status to Non-participating if reimbursements are decreased?				
			Response Percent	Response Count
Yes			17.3%	44
No			29.9%	76
Unsure			34.3%	87
NA			18.9%	48
			Comments	13
			answered question	254
			skipped question	11

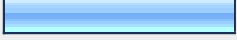
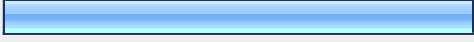
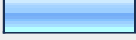

19. Have you dropped insurance contracts this year?				
			Response Percent	Response Count
Yes			21.7%	55
No			63.4%	161
NA			15.4%	39
			answered question	254
			skipped question	11

20. If yes, how many contracts were dropped or what percentage of total patient population was dropped?				
		Response Average	Response Total	Response Count
Number dropped		4.02	189	47
Percent dropped		16.37	704	43
			<i>answered question</i>	48
			<i>skipped question</i>	217

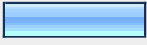


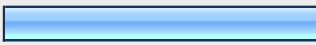
21. After the drops, how did you do?				
		Response Percent	Response Count	
Net increase in revenue		10.2%	9	
Net decrease, but less work		13.6%	12	
No change, the increase in payments offset the decrease in patient load		40.9%	36	
Other (please specify)		35.2%	31	
			<i>answered question</i>	88
			<i>skipped question</i>	177

22. Did you participate in the 2007 Physicians Quality Reporting Initiative (PQRI) program? Did you get paid?				
		Response Percent	Response Count	
Yes, got paid		2.9%	5	
Yes, not paid		13.5%	23	
No		65.9%	112	
NA		17.6%	30	
			Comments	6
			<i>answered question</i>	170
			<i>skipped question</i>	95

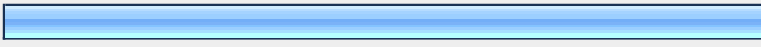
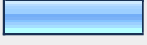

23. Are you currently participating in the 2008 program or planning to engage in 2009?			Response Percent	Response Count
Yes			15.2%	26
No			43.9%	75
Unsure			31.6%	54
NA			9.4%	16
			Comments	1
			<i>answered question</i>	171
			<i>skipped question</i>	94

24. Are you using electronic prescribing software that would qualify for bonus payments starting 1/1/09?			Response Percent	Response Count
Yes			25.3%	43
No			51.8%	88
Unsure			14.1%	24
NA			8.8%	15
			<i>answered question</i>	170
			<i>skipped question</i>	95

25. What will you do if balance billing is prohibited (as proposed for California)? Background: The California Department of Managed Health Care (DMHC) has finalized new regulations to restrict the practice of “balance billing” in emergency care settings — a practice that makes patients, not providers or health plans, responsible for paying the disputed difference between their provider’s bill and the health plan’s coverage. The regulations restrict balance billing by making it an unfair billing practice, thus allowing DMHC enforcement actions against those providers who engage in activities that unfairly burden consumers.

		Response Percent	Response Count
Drop ER coverage		15.4%	26
Negotiate higher rate for ER coverage		17.8%	30
Move out of State		0.0%	0
No change		32.5%	55
NA		34.3%	58
Other (please specify)			5
		answered question	169
		skipped question	96

26. Do you have ER coverage responsibility?

		Response Percent	Response Count
Yes		83.7%	144
No		15.1%	26
NA		1.2%	2
		answered question	172
		skipped question	93

27. Do you have an Electronic Medical Record (EMR) system in place? Actively searching?				
			Response Percent	Response Count
Yes, in place		58.1%	100	
No, but am searching		22.7%	39	
No, not searching		18.0%	31	
NA		1.2%	2	
EMR system using or considering?			50	
			answered question	172
			skipped question	93

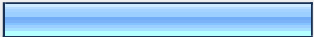
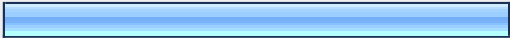
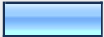
28. If yes, are you satisfied with your EMR's performance?				
			Response Percent	Response Count
Completely		18.5%	27	
It's okay		41.8%	61	
No		9.6%	14	
NA		30.1%	44	
Comments			5	
			answered question	146
			skipped question	119

29. If you are planning to purchase an EMR in the near future, are you considering accepting financial assistance from an outside entity? What kind of entity (hospital, lab, other)?

		Response Percent	Response Count
Yes		20.5%	31
No		11.9%	18
Maybe		14.6%	22
NA		53.0%	80
Entity			26
answered question			151
skipped question			114

30. Do you have a practice website? Planning?

		Response Percent	Response Count
Yes		64.0%	110
No		25.6%	44
Planning		9.9%	17
Need help		2.3%	4
Comments			3
answered question			172
skipped question			93

31. Do you plan to attend the Western Section meeting in Monterey this October 26-30?			
		Response Percent	Response Count
Yes		33.7%	58
No		55.8%	96
Unsure		10.5%	18
Comments			9
answered question			172
skipped question			93

32. Are there any specific topics, courses, suggestions, etc. you would like us to include at future meetings?		
		Response Count
		170
answered question		170
skipped question		95